2018 and 4Q18 RESULTS WEBCAST



2018 RESULTS - CONSOLIDATED



Exports

3rd Parties

(Domestic)

Usiminas

6,474

3,274

759

2,441

2018

Highlights

Steel Unit Sales – thousand tons

Iron Ore Sales – thousand tons

+76%

+267%

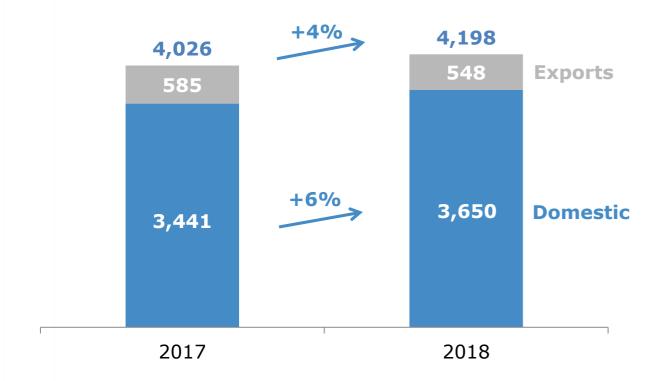
3,676

891

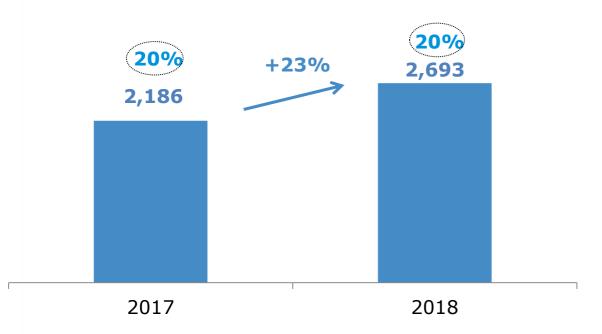
293

2,492

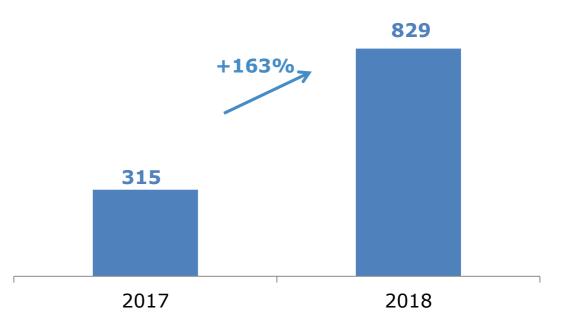
2017



Adjusted EBITDA – R\$ million

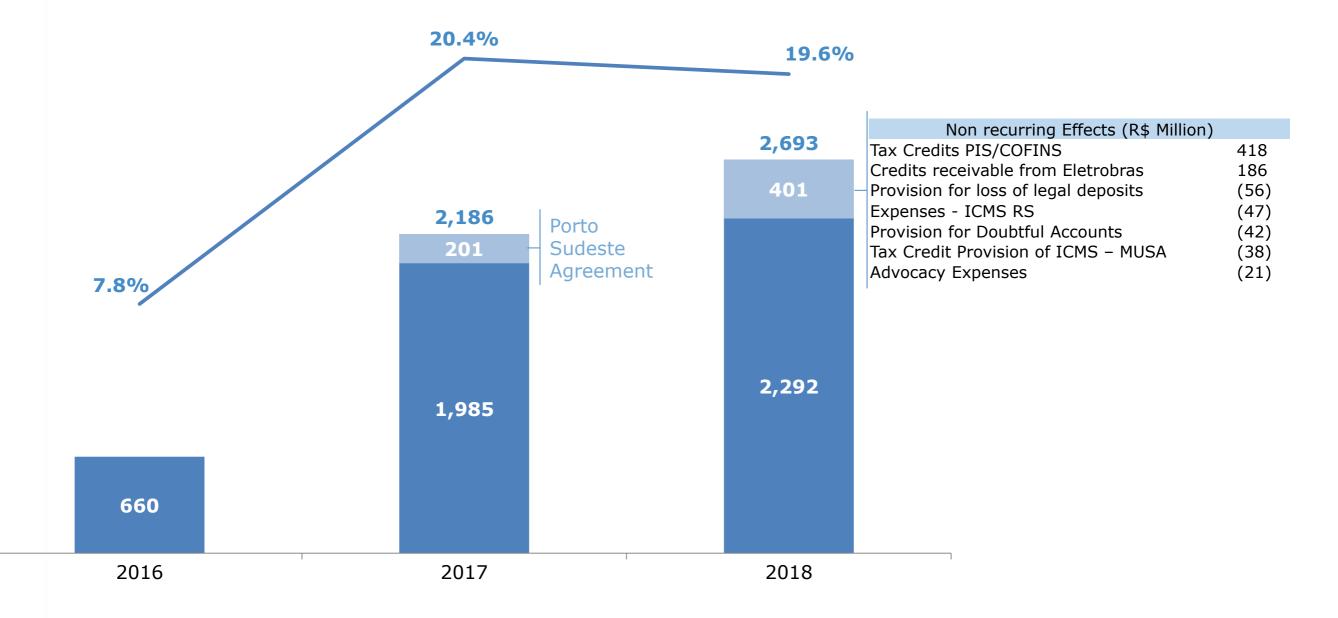


Net Profit – R\$ million



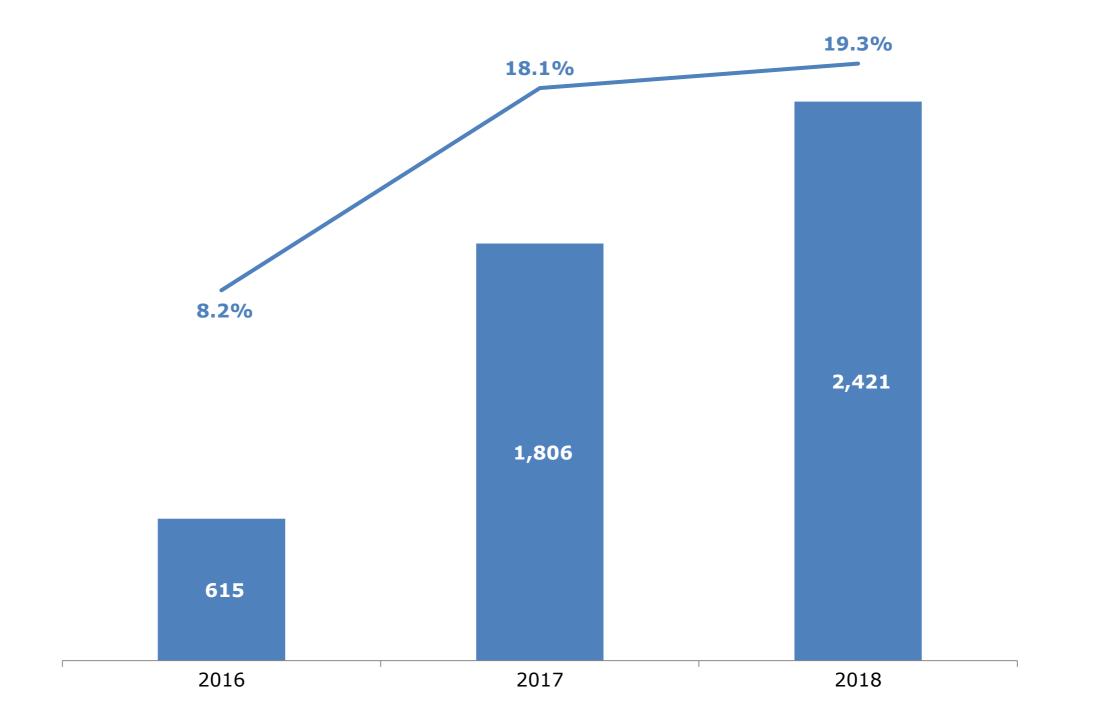
Results - Consolidated





Results – Steel Unit

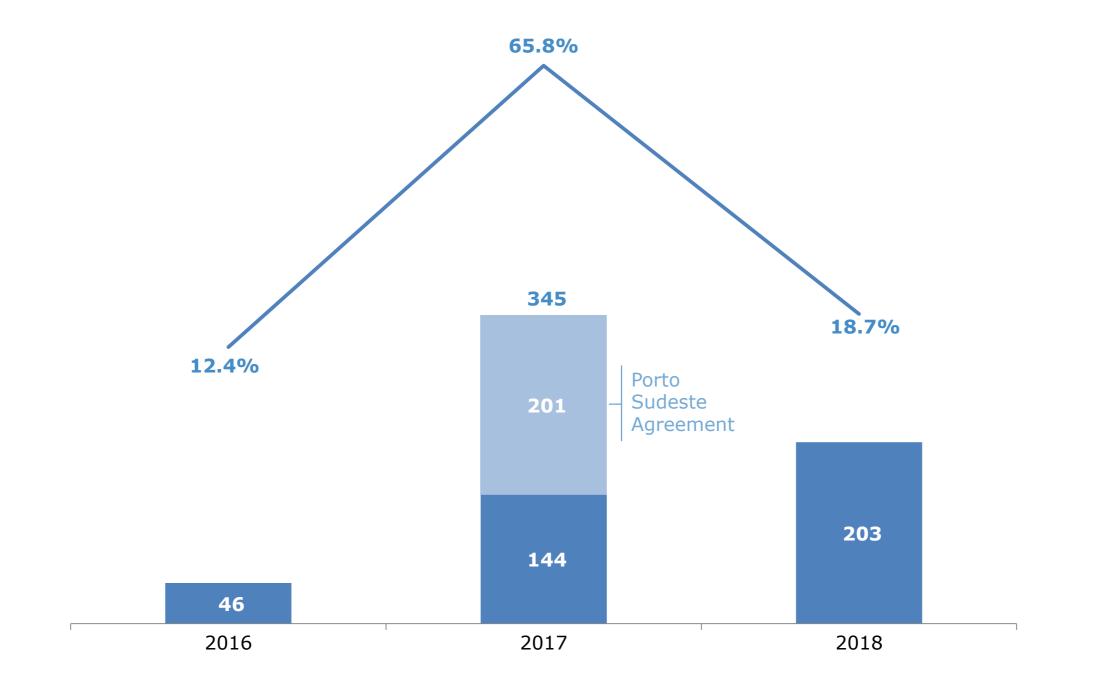




Results – Mineração Usiminas



Adjusted EBITDA and Margin – R\$ Million

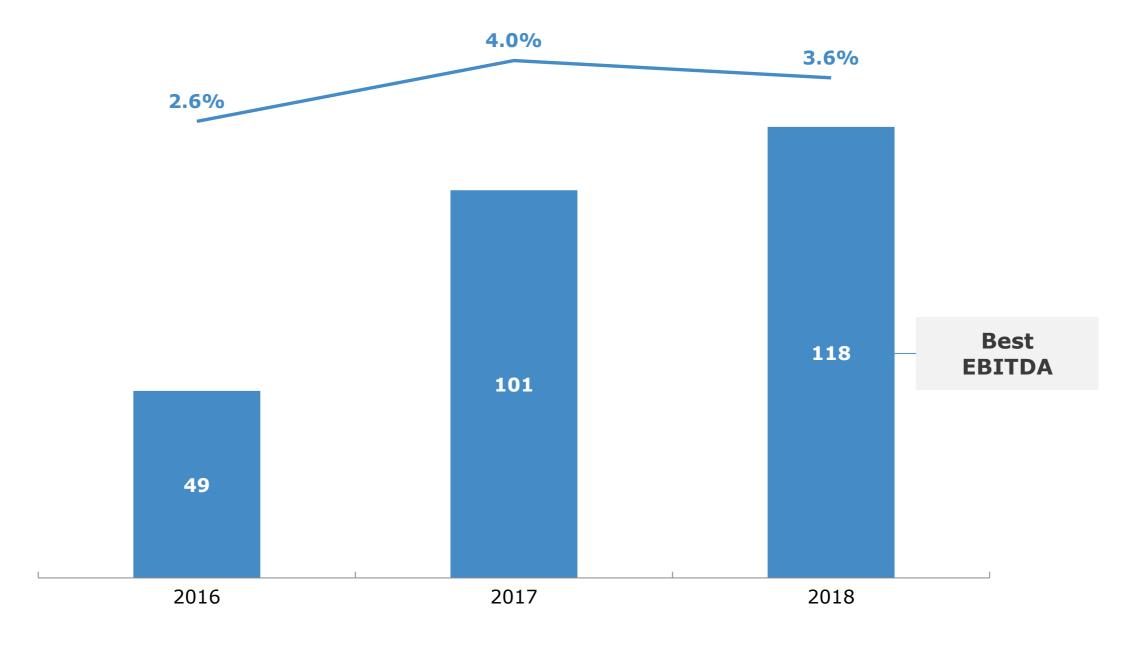


5

Results – Soluções Usiminas

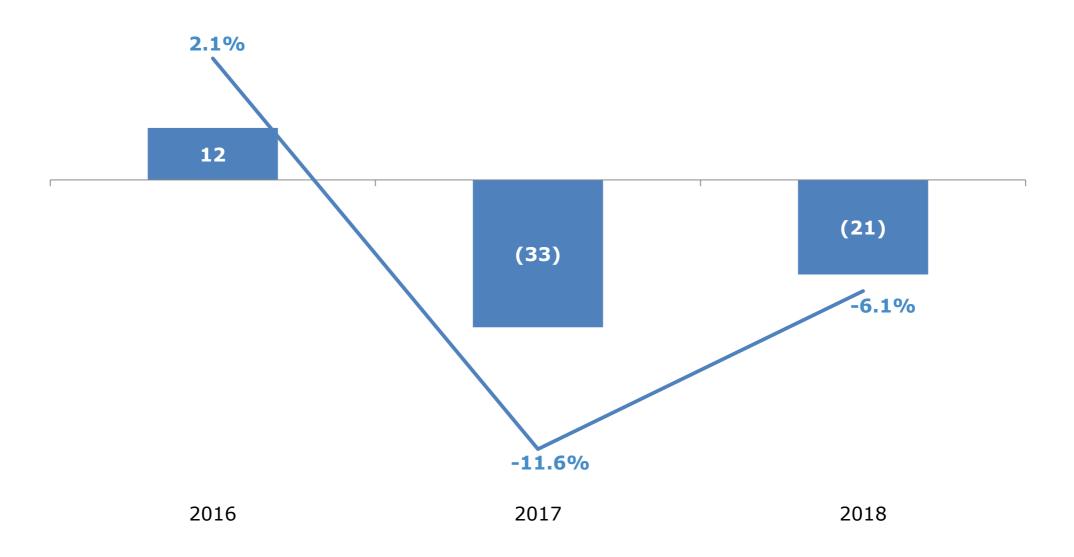


6



Results – Usiminas Mecânica





4Q18 Results



4Q18 RESULTS - CONSOLIDATED



Exports

3rd Parties

(Domestic)

1,514

670

235

Highlights

Steel Unit Sales – thousand tons



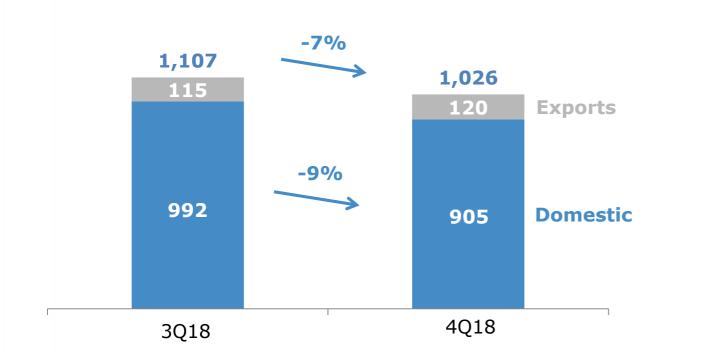
-14%

-20%

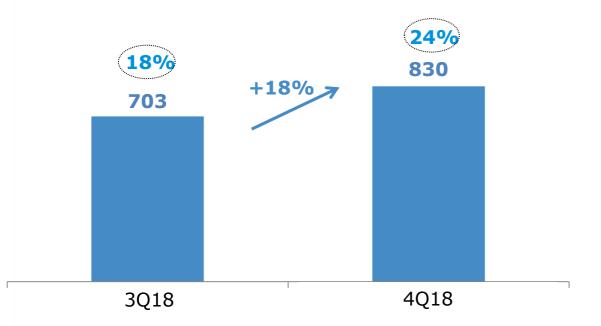
1,768

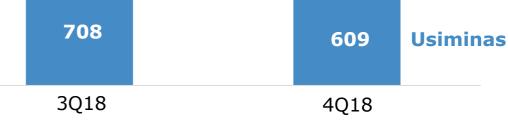
839

221

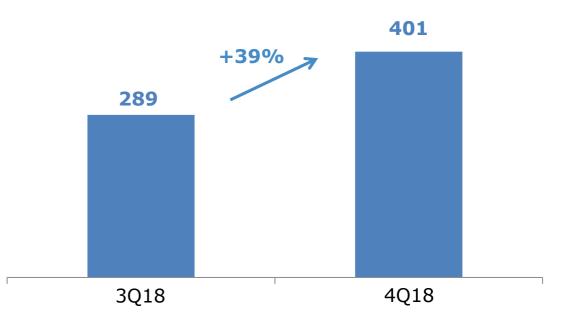


Adjusted EBITDA – R\$ million



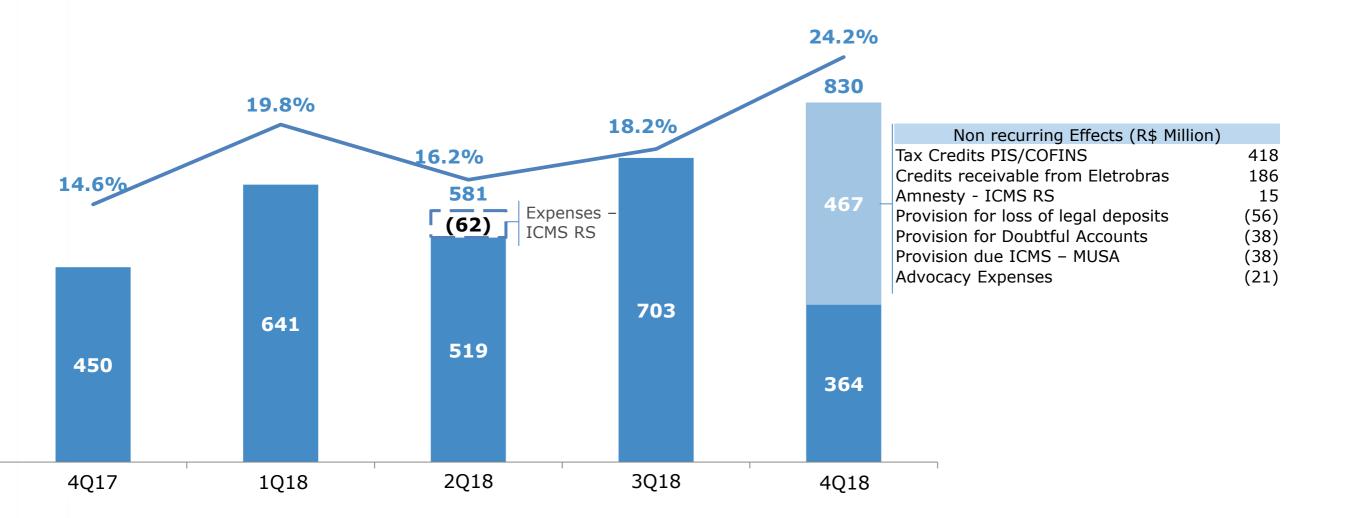


Net Profit – R\$ million



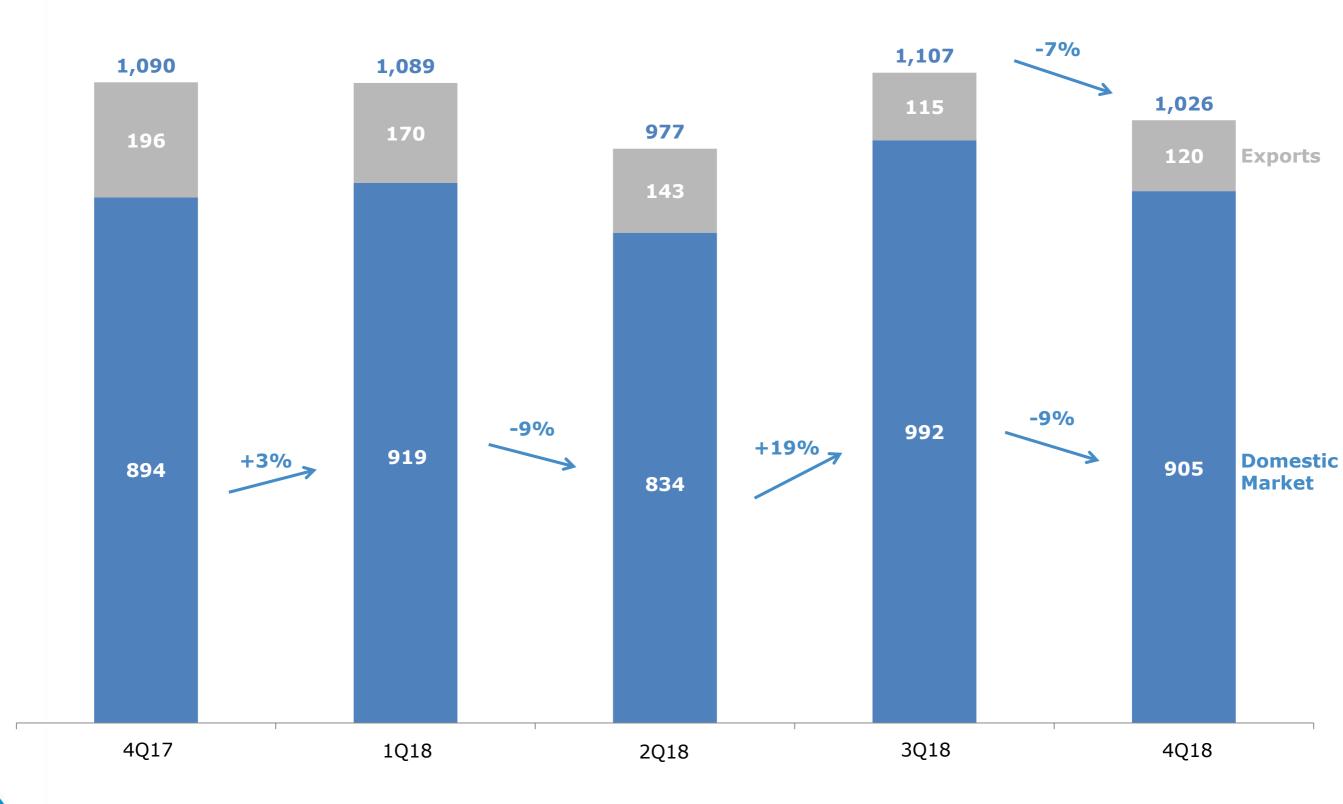
Results - Consolidated





Steel Sales – Steel Unit

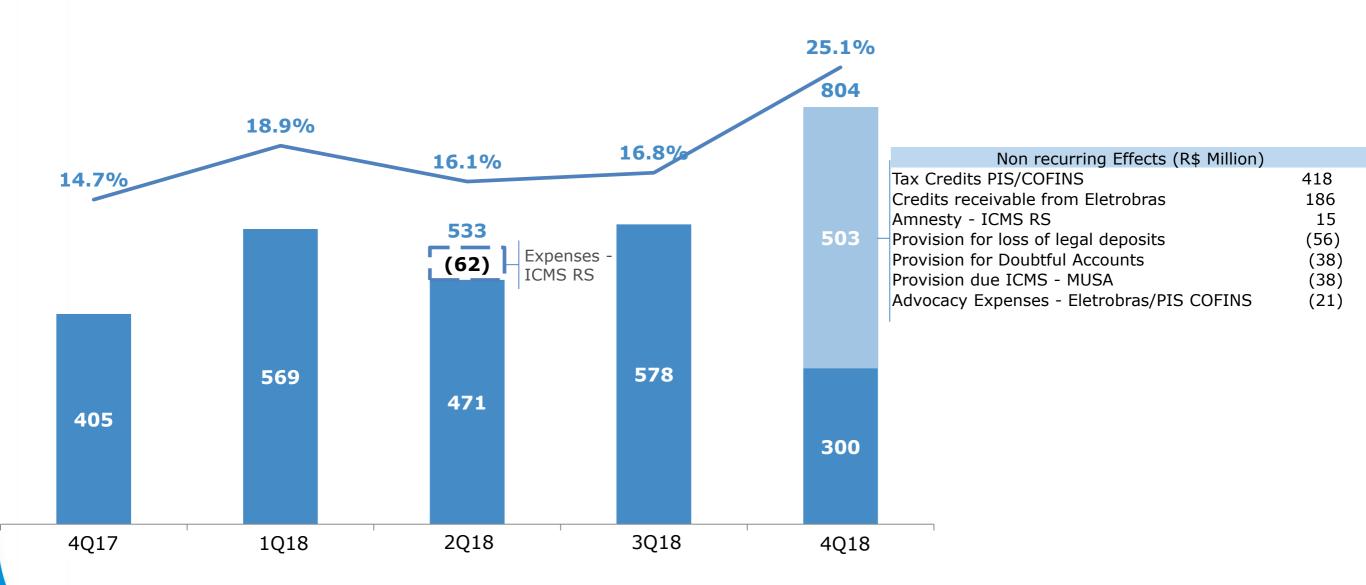
Thousand Tons





Results – Steel Unit

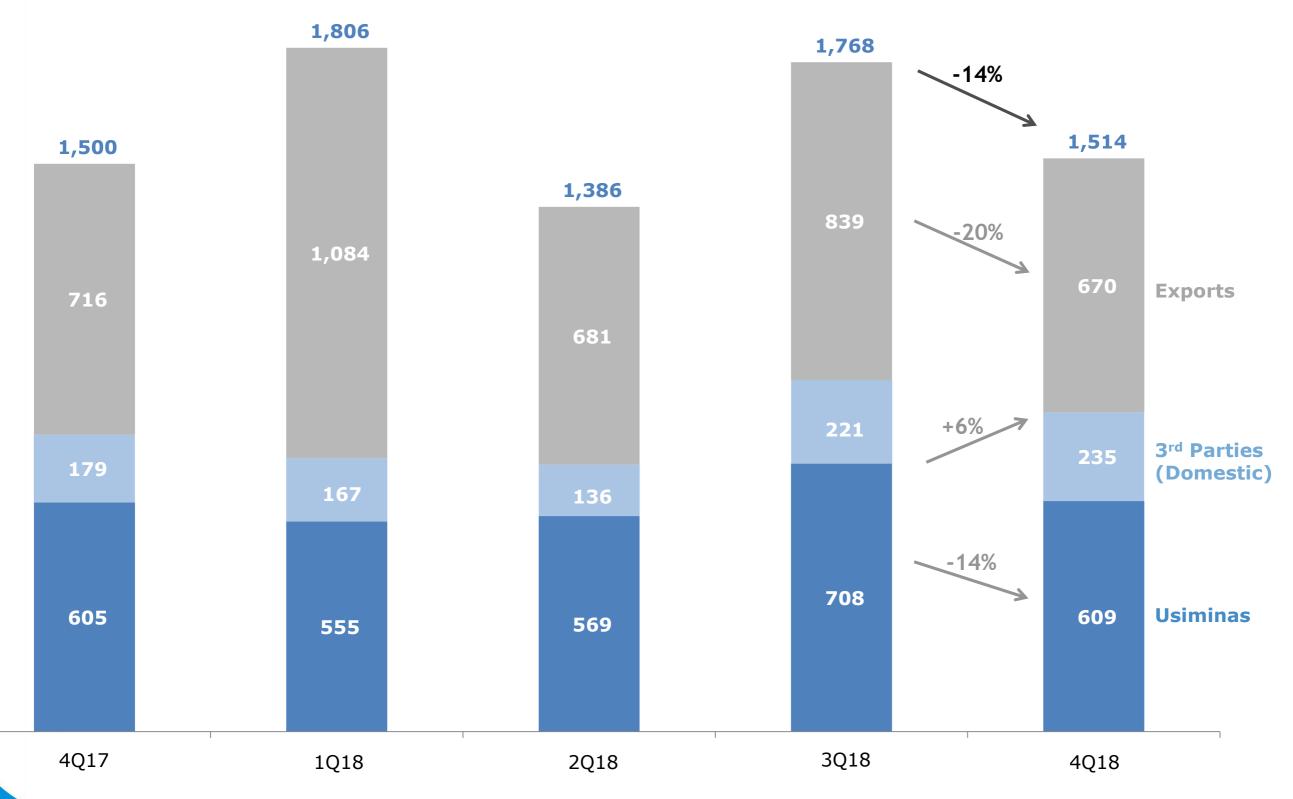




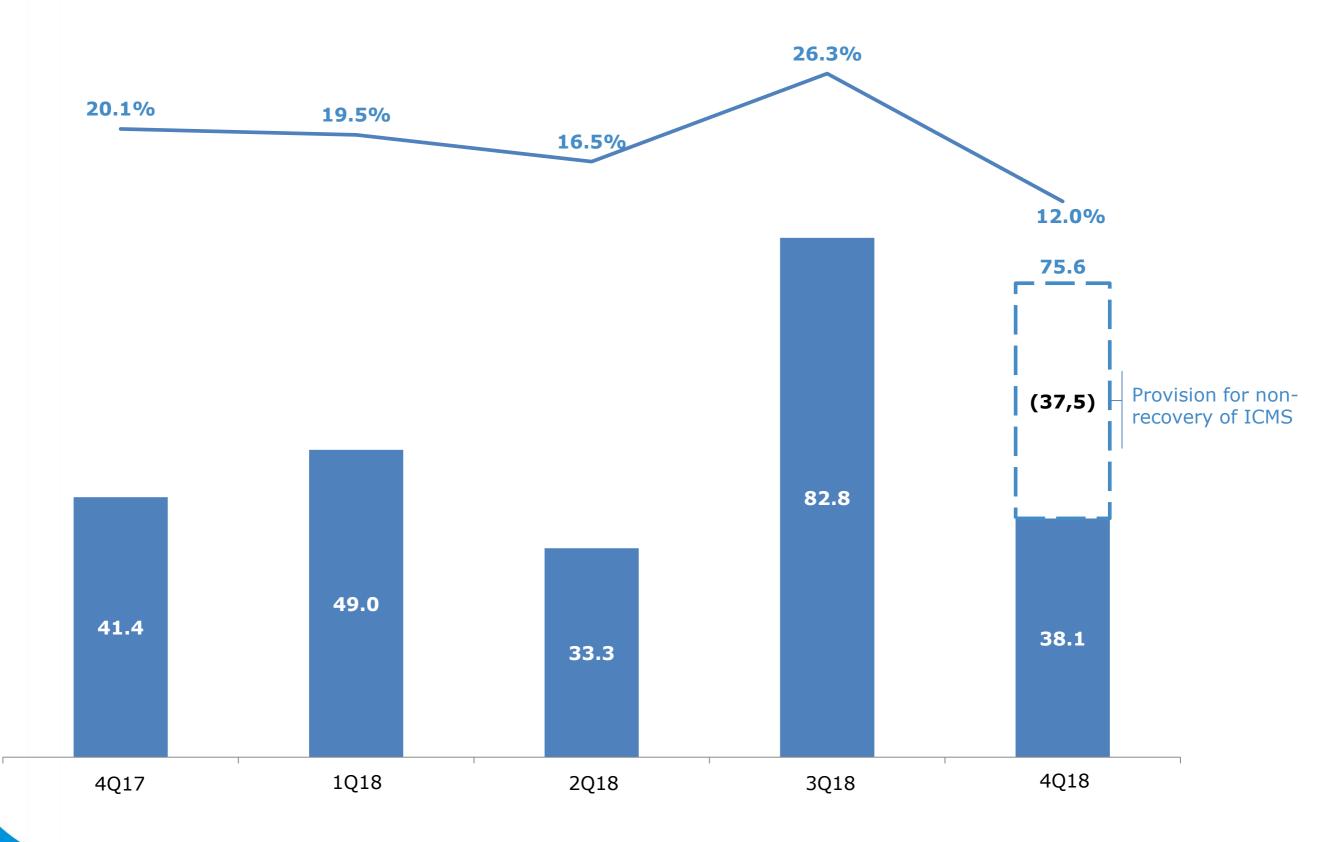
Iron Ore Sales – Mineração Usiminas



Thousand Tons

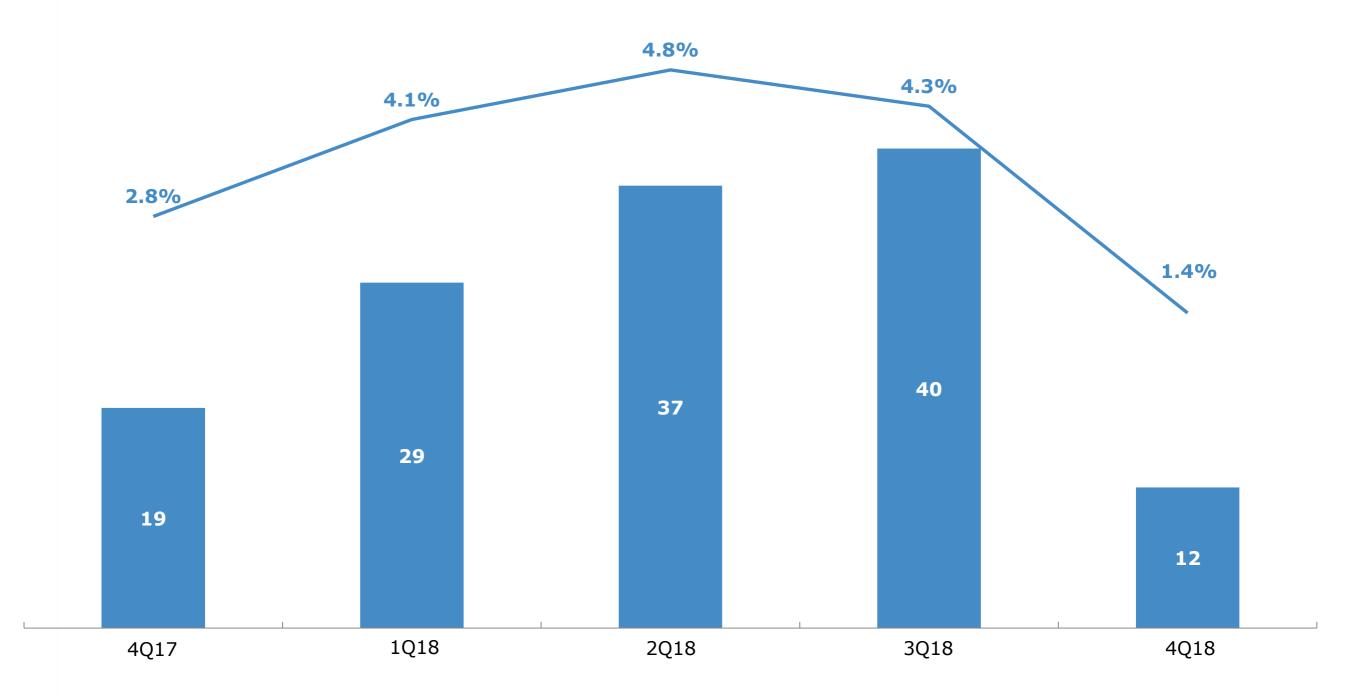


Results – Mineração Usiminas



Results – Soluções Usiminas

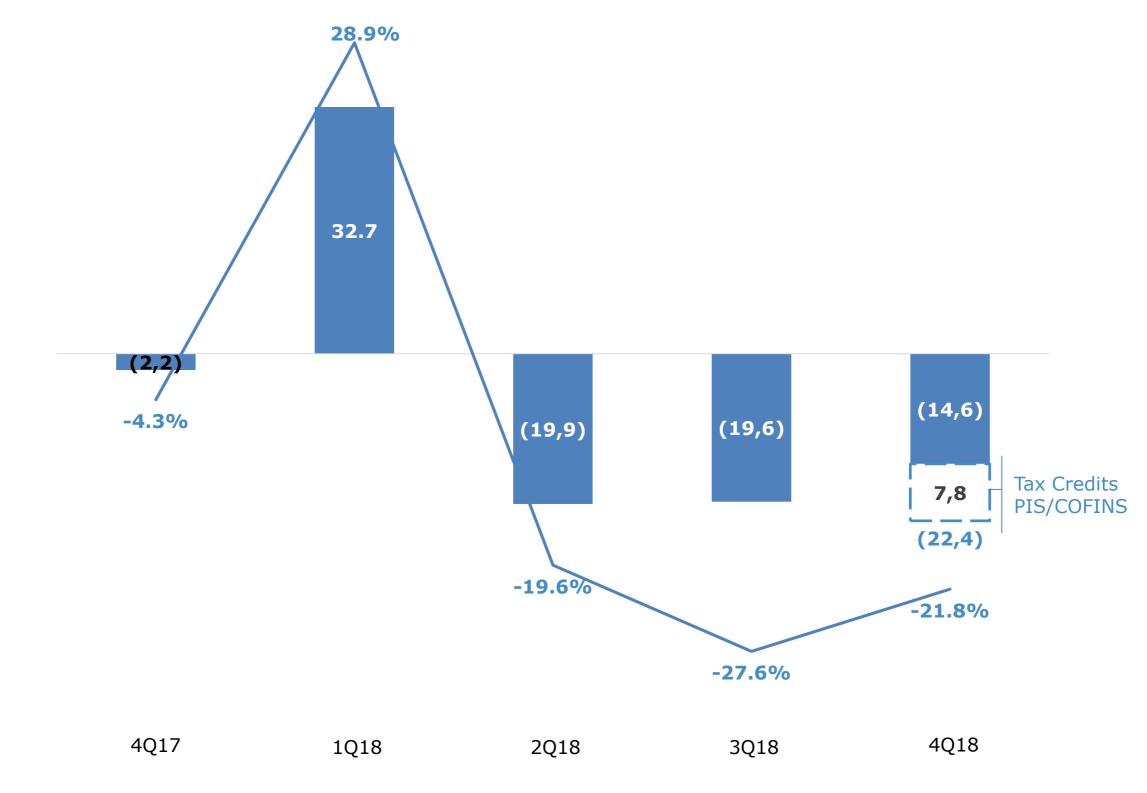




Results – Usiminas Mecânica



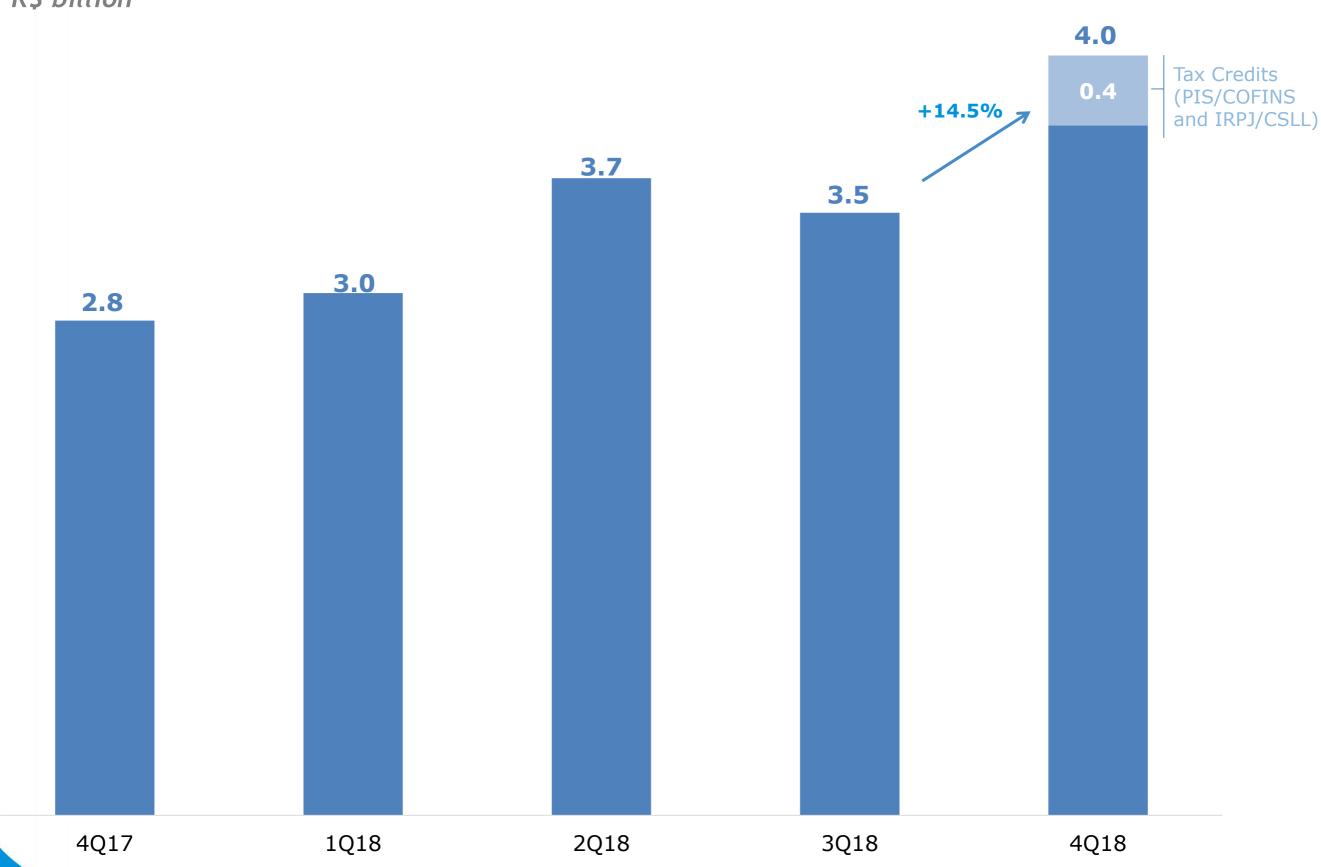
Adjusted EBITDA and Margin – R\$ Million



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Other Financial Indicators





Working Capital - Consolidated

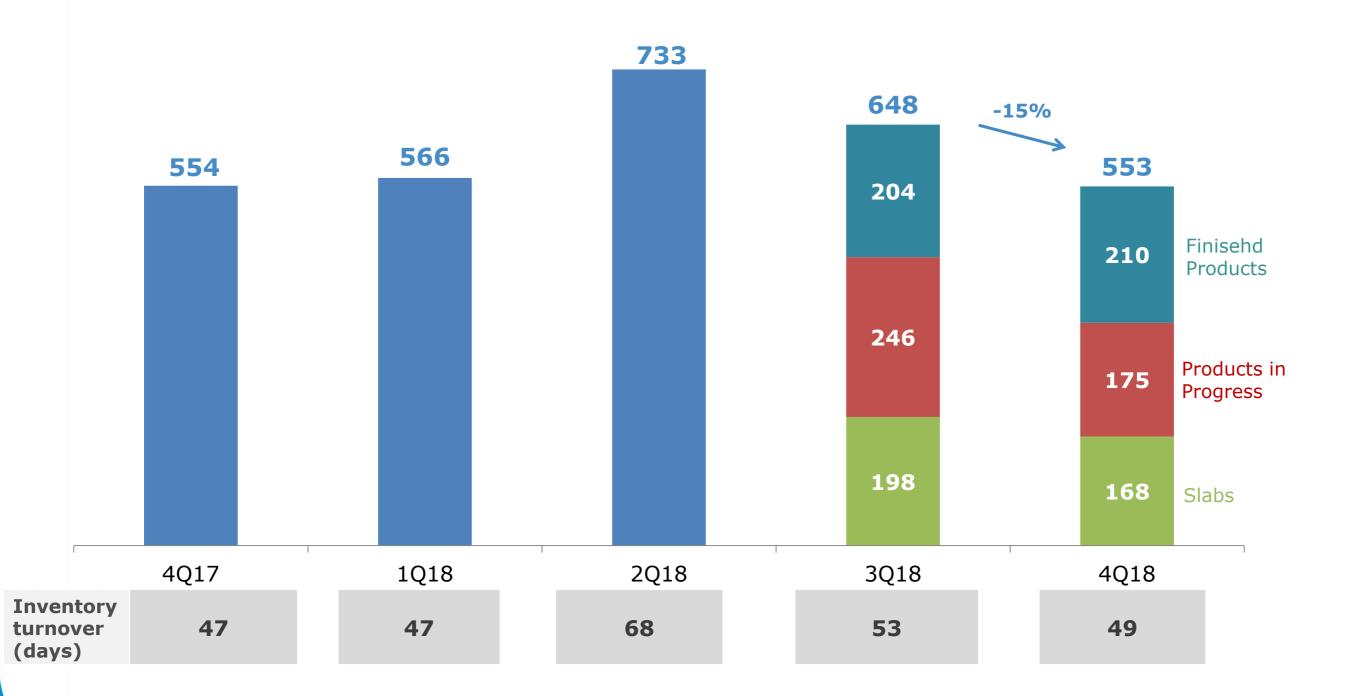
R\$ billion



Working Capital: Steel Inventories



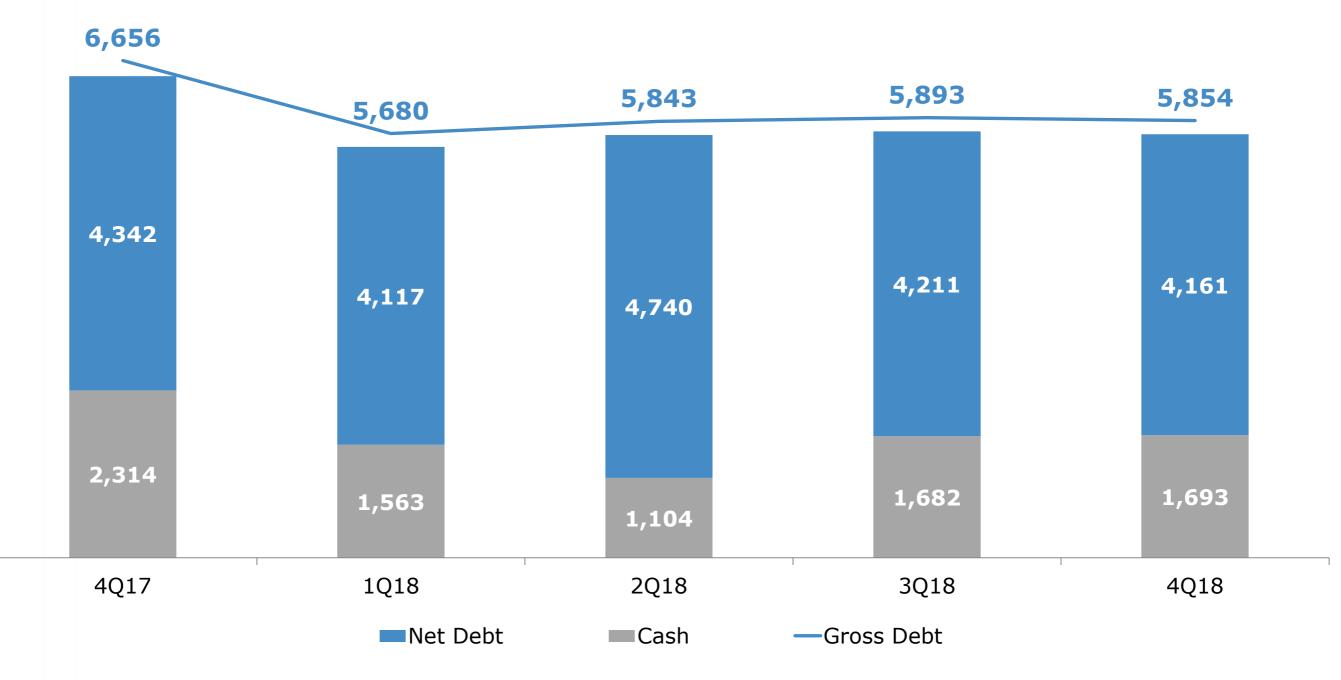
Thousand tons



Cash Postion and Indebtedness (with interest) Consolidated

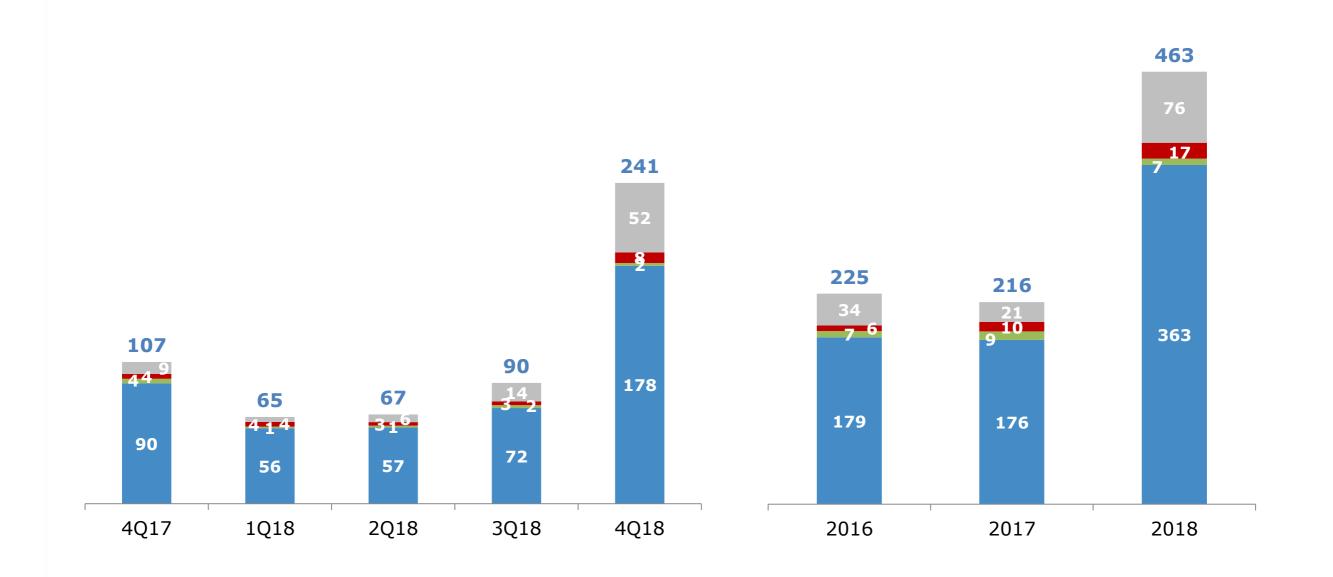
R\$ million

Duration : R\$: 40 months US\$: 44 months





CAPEX - Consolidated R\$ Million



Total





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Declarations relative to business perspectives of the Company, operating and financial results and projections, and references to the growth of the Company, constitute mere forecasts and were based on Management's expectations in relation to future performance. These expectations are highly dependent on market behavior, on Brazil's economic situation, on the industry and on international markets, and are therefore subject to change.

